

Heesen Yachts Announces Acquisition by Dutch Entrepreneur Laurens Last

Heesen Yachts, the renowned Dutch shipyard known for crafting high-quality aluminium and steel motor yachts, is proud to announce its full acquisition by Dutch entrepreneur and investor **Laurens Last**. This strategic transaction secures Heesen's future, reinforcing its legacy of innovation, craftsmanship and commitment to delivering exceptional luxury yachts.

- **Strategic Acquisition:** Heesen Yachts acquired by Dutch entrepreneur Laurens Last, ensuring long-term global operations.
- **Dutch Heritage:** Continued commitment to Dutch craftsmanship, innovation and excellence.
- **Financial Strength:** Record 2024 Revenue of EUR 209 million and EBITDA of EUR 17 million.
- **Growth Plans:** Strategic expansion planned in key international markets.

Laurens Last, a seasoned entrepreneur and passionate yachtsman, brings with him extensive business experience and a deep personal connection to the yachting lifestyle and community. His acquisition of Heesen strengthens the company's financial foundation and ensures its ongoing dedication to building industry-leading yachts.

"This acquisition is more than investment – it's a dream- said Last. Heesen represents the pinnacle of Dutch engineering and maritime craftsmanship. I am honoured to take the ownership and ensure the brand continues to flourish for generations to come".

Heesen reported a record-breaking financial performance in 2024, with revenue reaching EUR 209 million and EBITDA of EUR 17 million, underscoring its solid foundation and readiness for the future growth. Under Mr. Last's steering leadership, the company will continue to focus on global sales expansion, technological innovation, and excellence in yacht design and construction.

Niels Vaessen, CEO of Heesen Yachts, commented: "We are thrilled to welcome Laurens Last to the Heesen family. His profile is a perfect fit: a successful Dutch entrepreneur with a genuine passion for yachting. His vision and commitment will enable us to preserve the legacy our clients value while propelling Heesen into an exciting future."

Heesen remains the only fully integrated yacht builder in the Netherlands. With its state-of-the-art shipyard and in-house luxury interior division, the company controls every phase of the yacht building process – from concept and engineering to final outfitting. This approach ensures unrivalled quality, efficiency, and seamless client experience.

The acquisition strengthens Heesen's mission to push the boundaries of yacht design, embrace advanced technologies, and deliver bespoke yachts that set new standards in the industry. With its return to Dutch ownership, Heesen is set to build on its legacy, ready to embark on a path of stable growth, committed to delivering unique yachting experiences to its owners

About Heesen Yachts:

Founded in 1978, Heesen Yachts specialises in the design, engineering and construction of steel and aluminium, custom and semi-custom motor yachts ranging from 50 to 80 metres. Heesen has launched over 200 yachts, the brand is globally recognized for its reputation for innovation, exceptional quality, and unparalleled craftsmanship.

About Laurens Last:

Laurens Last is a Dutch entrepreneur and investor with a proven track record in manufacturing and international business development. Through his TSAL Family Office, he manages a portfolio of companies and is dedicated to fostering long-term growth and accelerating innovation.