ACQUERA

INNOVATING YACHTING EXPERIENCES

Venice, November 17, 2026

ACQUERA YACHTING STRENGTHENS SHIPYARD RELATIONS AND ESTABLISHES THE NEW ROLE OF CHIEF SHIPYARD RELATIONS OFFICER, APPOINTING CRISTIANA SANTOIEMMA

Acquera Yachting is further structuring its organization by introducing the role of Chief Shipyard Relations Officer among its key leadership positions. This development stems from the analysis of Acquera Yachting's growing relationships with shipyards for new builds, and sees the appointment of Cristiana Santoiemma to this new role, which aims to position the company as a qualified partner for shipyards in Italy and international markets.

Acquera Yachting is taking a new step in its strategic evolution by introducing the role of **Chief Shipyard Relations Officer** and announcing the appointment of **Cristiana Santoiemma** to this position. The establishment of this key role reflects the company's desire to structure its activities with an increasingly organised and targeted approach, consolidating direct dialogue with shipyards and strengthening Acquera Yachting's positioning as a reference partner both in Italy and on international markets.

“In this new strategic role, Cristiana Santoiemma will develop and coordinate relations with key players in the yachtbuilding industry, leveraging a decade of experience gained in operations management and in building networks with local and international partners,” states **Stefano Tositti, founder and CEO of Acquera Group**.

“I am thrilled to join such a dynamic and fast-evolving reality as Acquera Yachting and to assume this new role with the same passion and dedication that have guided my professional journey in yachting to date,” comments **Cristiana Santoiemma, Chief Shipyard Relations Officer at Acquera Yachting**.

After earning a Master’s degree in Foreign Languages and gaining initial experience in international procurement for United Nations humanitarian projects, Cristiana embarked on her professional career in the yachting sector. She subsequently participated in the management of Karpaz Gate Marina in Cyprus, overseeing its transformation process until full operations and earning the British Marine Advanced Marina Manager certification. She then spent nearly ten years as Regional Area Manager at a yachting company, handling yacht operations coordination, the development of local partner networks, and the creation of customized services and experiences for high-profile international clients. Cristiana is also registered in the Italian National Register of Maritime Brokers and is a certified Port Facility Security Officer (PFSO).

Acquera Group

Giorgia Rosso
Marketing & Communication Coordinator, Acquera Group
M: (+39) 331 808 4409
E: communication@acquera.com

Press Office – Sculati and Partners

Alessandra Parisi
alessandra.parisi@sculatiandpartners.com
M: (+39) 334 1959 106
Office | (+39) 02 9935 2500 | office@sculatiandpartners.com
www.sculatiandpartners.com